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To whom it may concern

Contemi is an IT consultant supplying services predominantly to the insurance sector. Effectively my company is an SME, but I guess my business is a little more complicated than some since we trade in Scandinavia, Germany and now SE Asia as well as the UK. My work means that I have to travel in Europe and Asia quite extensively.

Contemi became a client of CBSL in 2004, when we decided to outsource all of accounting to them. We do not have an in-house accounts team at all. They prepare our management accounts, look after our payroll and pretty much do everything that I would expect an in-house team to do. But so much more as well.

Because of my travel commitments I need to be able to get the information I need when I want it. Quite often with time differences and my work schedule that means that I have to call them out of office hours and even at weekends – but that is never a problem – I always get the information I need.

CBSL's separate Chartered Accounting team now also do our statutory accounts. As we have grown we now have a quite complicated group structure. At times this has been a headache for tax and VAT planning, but their tax advisers have been excellent, and are proactive in their advice.

Of all the advisors I have appointed, and recruitment decisions I have made, Appointing CBSL as our outsourced management and statutory accountants, has to be one of the best.

Yours faithfully

G Herdlevaer
Managing Director, for and on behalf of
Contemi Consulting Limited